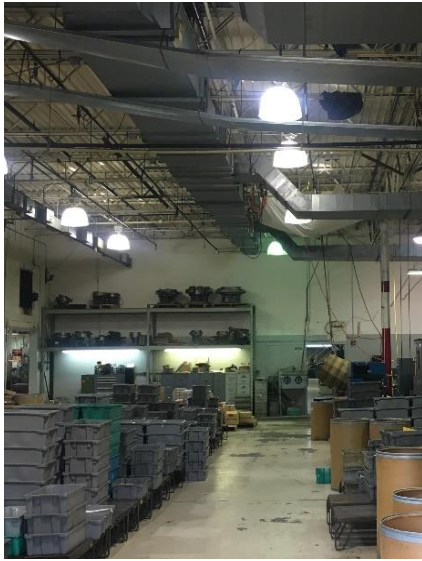




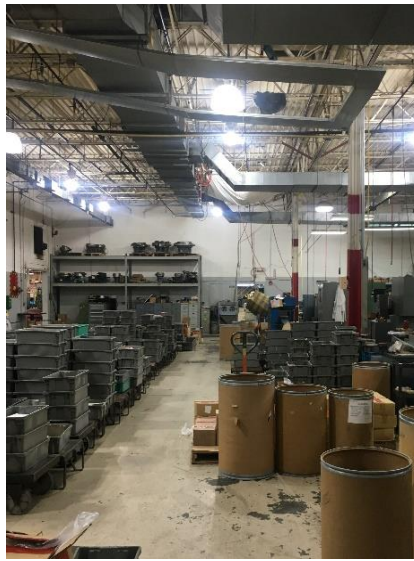
GREENLIGHT

Expertise, Choice, and Execution in LED Modernization

CASE STUDY



BEFORE



AFTER

SCOVILL

Great Designs Deserve Great Fasteners.

- ✓ Manufacturing
 - T5 HO and Metal Halide High Bays
- ✓ Warehousing
 - T12 8' Fixtures
- ✓ Offices
 - T8 2' X 4' Fixtures
- ✓ Parking
 - Wall Packs and Pole Lights

Scovill Fasteners is an industry leading manufacturer of fasteners, from the buttons on your shirt to the gromets on the flag planted on the moon. GREENLIGHT conducted a thorough lighting audit of their 280,000 sq. ft. facility and provided a detailed analysis of the usage and potential savings. Based on their financial and operational goals, two different solutions were prepared with a mixture of new fixtures and relamping. The solution met their strict lighting requirements at the workspace, while still yielding exceptional financial gains. GREENLIGHT sourced the solution at the best possible price and provided expert installation. With the exception of a small punch list, the entire facility was converted in just five days.

68%

**AVERAGE
ANNUAL kWh
REDUCTION**

10

**MONTHS
PAYBACK**

9.3

**YEARS UL
CERTIFIED
LIFE**

1,061

**TONS CO2
EMISSIONS
REDUCTION**



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MANUFACTURING

"We had a requirement for 90 foot-candles of light at the work level and the new LED actually averaged well over that."

- Scovill Plant Manager



WAREHOUSING

"We used to use flashlights to do inventory ... and had lots of shipping errors. Now we can even see labels to the upper racks."

- Scovill Shipping Manager



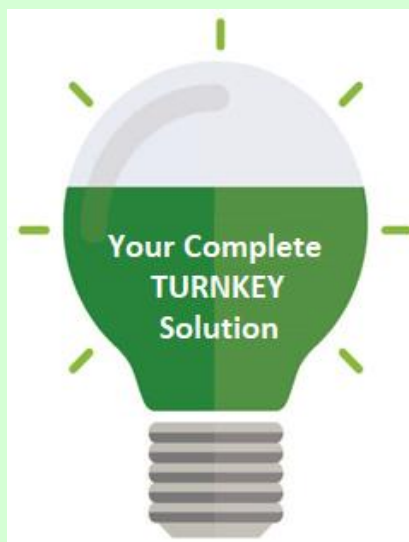
OFFICE & SUPPORT

"This was a no-brainer decision for us; payback in less than a year and improved lighting for operations and safety."

- Scovill Controller

EXPERTISE - A consultative approach to ensure your business gets the best lighting solution that exceeds your financial and operational goals.

CHOICE - By monitoring the price, features, and performance characteristics of all reputable LED manufacturers, GREENLIGHT brings you only the best products at the lowest price anywhere.



FINANCING - GREENLIGHT has several partners providing lease to own financing. Our approach lets the energy savings for the solution cover all costs. *NO up-front or net operational cost.*

EXECUTION - Our certified national installation teams are uniquely able to expertly install all products very quickly; minimizing operational impact at your site.